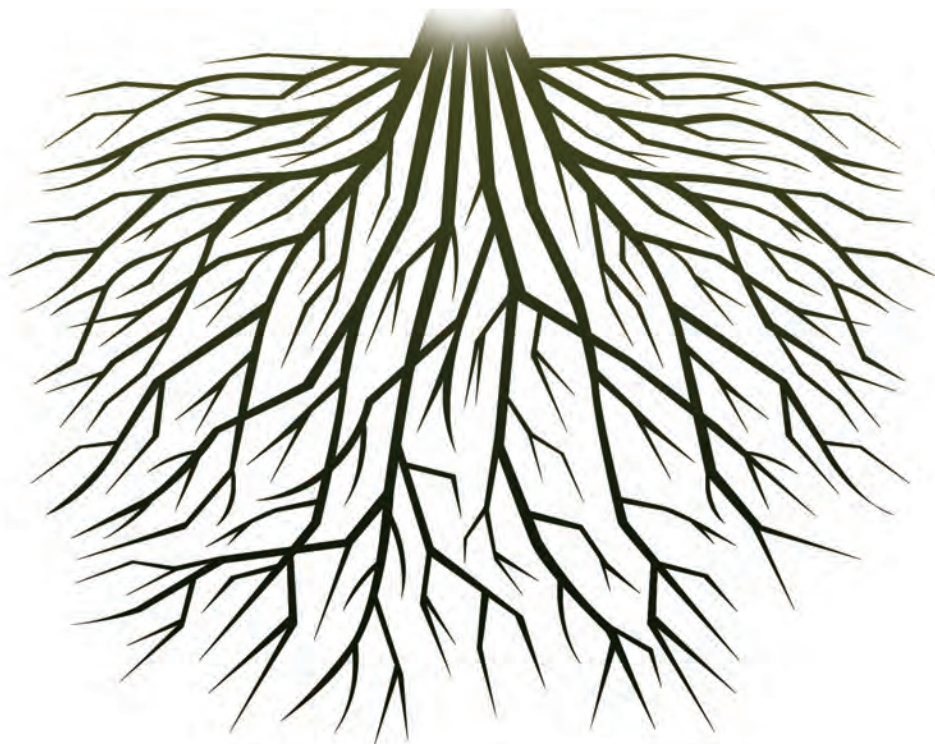




PEPPERDINE

AUDITED FINANCIAL STATEMENTS 2012-2013



PEPPERDINE UNIVERSITY

CONSOLIDATED FINANCIAL STATEMENTS

July 31, 2013 and 2012

PEPPERDINE UNIVERSITY

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Independent Auditor's Report

To the Board of Regents of
Pepperdine University

We have audited the accompanying consolidated financial statements of Pepperdine University (the "University"), which comprise the consolidated statements of financial position as of July 31, 2013 and 2012 and the related consolidated statements of activities and cash flows for the years then ended.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the University's **preparation and fair presentation of** the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's **internal control. Accordingly,** we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Pepperdine University at July 31, 2013 and 2012 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

PricewaterhouseCoopers LLP

November 22, 2013

PEPPERDINE UNIVERSITY
Consolidated Statements of Financial Position
At July 31, 2013 and 2012
(In thousands)

| | 2013 | 2012 |
|--|--------------------|--------------------|
| ASSETS | | |
| Cash and cash equivalents..... | \$ 68,941 | \$ 73,625 |
| Student receivables, less allowance for doubtful accounts of \$1,343 and \$1,410, respectively... | 1,295 | 1,183 |
| Other accounts receivable..... | 4,062 | 3,119 |
| Prepaid expenses, inventories and other assets..... | 5,512 | 4,903 |
| Student loans, less allowance for loan losses of \$1,599 and \$1,707, respectively..... | 22,749 | 23,812 |
| Contributions receivable, net..... | 30,597 | 28,905 |
| Investments..... | 830,726 | 767,261 |
| Assets held as trustee or agent..... | 123,843 | 124,459 |
| Property, facilities and equipment, net..... | 362,409 | 341,180 |
| Total assets..... | <u>\$1,450,134</u> | <u>\$1,368,447</u> |
| LIABILITIES AND NET ASSETS | | |
| Liabilities: | | |
| Accounts payable and accrued liabilities..... | \$ 28,855 | \$ 15,730 |
| Accrued salaries and wages..... | 3,579 | 3,364 |
| Student deposits, advance payments and deferred revenue..... | 9,977 | 10,012 |
| Asset retirement obligations..... | 5,912 | 5,720 |
| U.S. government-funded student loans..... | 15,340 | 15,006 |
| Trust and agency obligations..... | 70,754 | 74,951 |
| Long-term obligations..... | 238,750 | 239,422 |
| Total liabilities..... | <u>373,167</u> | <u>364,205</u> |
| Net assets: | | |
| Unrestricted..... | 630,777 | 595,418 |
| Temporarily restricted..... | 118,605 | 103,043 |
| Permanently restricted..... | 327,585 | 305,781 |
| Total net assets..... | <u>1,076,967</u> | <u>1,004,242</u> |
| Total liabilities and net assets..... | <u>\$1,450,134</u> | <u>\$1,368,447</u> |

See accompanying notes to consolidated financial statements.

PEPPERDINE UNIVERSITY
Consolidated Statement of Activities
For the year ended July 31, 2013
(In thousands)

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|--|--------------|---------------------------|---------------------------|--------------|
| REVENUES | | | | |
| Student tuition and fees..... | \$ 280,531 | \$ - | \$ - | \$ 280,531 |
| Less student aid..... | (88,797) | | | (88,797) |
| Net student tuition and fees..... | 191,734 | - | - | 191,734 |
| Room and board..... | 34,675 | - | - | 34,675 |
| Private gifts and grants..... | 12,098 | 5,171 | 4,265 | 21,534 |
| Endowment support..... | 32,855 | - | 365 | 33,220 |
| Government grants..... | 3,546 | - | - | 3,546 |
| Sales and services..... | 7,032 | - | - | 7,032 |
| Other revenue..... | 5,455 | 4,621 | 614 | 10,690 |
| Net assets released from restriction..... | 8,890 | (8,890) | - | - |
| Total revenues..... | 296,285 | 902 | 5,244 | 302,431 |
| EXPENSES | | | | |
| Instruction and research..... | 86,348 | - | - | 86,348 |
| Academic support..... | 51,670 | - | - | 51,670 |
| Student services..... | 48,381 | - | - | 48,381 |
| Public service..... | 14,168 | - | - | 14,168 |
| Auxiliary enterprises..... | 26,331 | - | - | 26,331 |
| Management and general..... | 52,609 | - | - | 52,609 |
| Membership development..... | 2,036 | - | - | 2,036 |
| Fundraising..... | 7,431 | - | - | 7,431 |
| Total expenses..... | 288,974 | - | - | 288,974 |
| Change in net assets before nonoperating revenues and expenses..... | 7,311 | 902 | 5,244 | 13,457 |
| NON-OPERATING REVENUES AND EXPENSES | | | | |
| Actuarial adjustment..... | - | 4,090 | (76) | 4,014 |
| Investment income: | | | | |
| Dividends..... | 6,773 | 2,016 | 7 | 8,796 |
| Interest..... | 299 | 8 | 83 | 390 |
| Other..... | 6,731 | - | 3 | 6,734 |
| Investment expenses..... | (3,018) | (965) | - | (3,983) |
| Net realized and unrealized investment gains..... | 17,806 | 7,526 | 14,424 | 39,756 |
| Foreign currency translation..... | 1,362 | | | 1,362 |
| Other..... | (1,905) | 1,985 | 2,119 | 2,199 |
| Total nonoperating revenues and expenses..... | 28,048 | 14,660 | 16,560 | 59,268 |
| Change in net assets..... | 35,359 | 15,562 | 21,804 | 72,725 |
| Net assets at beginning of year..... | 595,418 | 103,043 | 305,781 | 1,004,242 |
| Net assets at end of year..... | \$ 630,777 | \$ 118,605 | \$ 327,585 | \$ 1,076,967 |

See accompanying notes to consolidated financial statements.

PEPPERDINE UNIVERSITY
Consolidated Statement of Activities
For the year ended July 31, 2012
(In thousands)

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|--|---------------------|-----------------------------------|-----------------------------------|---------------------|
| REVENUES | | | | |
| Student tuition and fees..... | \$ 269,884 | \$ - | \$ - | \$ 269,884 |
| Less student aid..... | (81,350) | - | - | (81,350) |
| Net student tuition and fees..... | <u>188,534</u> | <u>-</u> | <u>-</u> | <u>188,534</u> |
| Room and board..... | 32,465 | - | - | 32,465 |
| Private gifts and grants..... | 10,905 | 6,058 | 5,960 | 22,923 |
| Endowment support..... | 31,527 | 115 | 361 | 32,003 |
| Government grants..... | 3,624 | 3 | - | 3,627 |
| Sales and services..... | 6,273 | - | - | 6,273 |
| Other revenue..... | 4,344 | 18 | 1,054 | 5,416 |
| Net assets released from restriction..... | 26,744 | (26,881) | 137 | - |
| Total revenues..... | <u>304,416</u> | <u>(20,687)</u> | <u>7,512</u> | <u>291,241</u> |
| EXPENSES | | | | |
| Instruction and research..... | 84,163 | - | - | 84,163 |
| Academic support..... | 49,506 | - | - | 49,506 |
| Student services..... | 48,806 | - | - | 48,806 |
| Public service..... | 15,009 | - | - | 15,009 |
| Auxiliary enterprises..... | 23,744 | - | - | 23,744 |
| Management and general..... | 46,608 | - | - | 46,608 |
| Membership development..... | 1,824 | - | - | 1,824 |
| Fundraising..... | 7,707 | - | - | 7,707 |
| Total expenses..... | <u>277,367</u> | <u>-</u> | <u>-</u> | <u>277,367</u> |
| Change in net assets before nonoperating revenues and expenses..... | 27,049 | (20,687) | 7,512 | 13,874 |
| NON-OPERATING REVENUES AND EXPENSES | | | | |
| Actuarial adjustment..... | - | (5,635) | (2,030) | (7,665) |
| Investment income: | | | | |
| Dividends..... | 6,632 | 1,776 | 1 | 8,409 |
| Interest..... | 1,135 | 5 | 147 | 1,287 |
| Other..... | 7,599 | 16 | 4 | 7,619 |
| Investment expenses..... | (3,246) | (901) | - | (4,147) |
| Net realized and unrealized investment losses..... | (16,788) | (6,585) | (3,723) | (27,096) |
| Foreign currency translation..... | (2,606) | - | - | (2,606) |
| Other..... | (60) | 2,676 | (1,130) | 1,486 |
| Total nonoperating revenues and expenses..... | <u>(7,334)</u> | <u>(8,648)</u> | <u>(6,731)</u> | <u>(22,713)</u> |
| Change in net assets..... | 19,715 | (29,335) | 781 | (8,839) |
| Net assets at beginning of year..... | <u>\$ 575,703</u> | <u>\$ 132,378</u> | <u>\$ 305,000</u> | <u>\$ 1,013,081</u> |
| Net assets at end of year..... | <u>\$ 595,418</u> | <u>\$ 103,043</u> | <u>\$ 305,781</u> | <u>\$ 1,004,242</u> |

See accompanying notes to consolidated financial statements.

PEPPERDINE UNIVERSITY
Consolidated Statements of Cash Flows
For the Years Ended July 31, 2013 and 2012
(In thousands)

| CASH FLOWS FROM OPERATING ACTIVITIES | 2013 | 2012 |
|--|-----------|------------|
| Change in net assets..... | \$ 72,725 | \$ (8,839) |
| Adjustments to reconcile change in net assets to net cash and cash equivalents provided by operating activities: | | |
| Depreciation and amortization..... | 19,630 | 19,781 |
| Provision for doubtful accounts..... | - | 200 |
| Loss on early extinguishment of debt..... | - | 333 |
| Non-cash gifts..... | (8,869) | (8,876) |
| Adjustment of actuarial liability..... | (4,014) | 7,665 |
| Contributions restricted for long-term investment..... | (2,030) | (2,931) |
| Income restricted for long-term investment..... | (365) | (361) |
| Premium on issuance of long-term debt..... | - | 8,488 |
| Loss from sale of property, facilities and equipment..... | 70 | 200 |
| Net realized and unrealized (gains) losses on investments..... | (39,756) | 27,096 |
| Change in assets and liabilities: | | |
| Student receivables..... | (112) | 454 |
| Other accounts receivable..... | (943) | 1,703 |
| Contributions receivable..... | (3,507) | (2,072) |
| Prepaid expenses, inventories and other assets..... | (764) | (759) |
| Accounts payable and accrued liabilities..... | 4,262 | (1,028) |
| Accrued salaries and wages..... | 215 | 148 |
| Student deposits, advance payments and deferred revenue..... | 24 | 1,428 |
| Net cash and cash equivalents provided by operating activities..... | 36,566 | 42,630 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Proceeds from sales of investments..... | 73,724 | 163,060 |
| Purchases of investments..... | (95,014) | (168,193) |
| Purchases of property, facilities and equipment..... | (26,886) | (13,977) |
| Student loans repaid..... | 4,565 | 4,319 |
| Student loans issued..... | (3,502) | (3,618) |
| Net cash and cash equivalents used in investing activities..... | (47,113) | (18,409) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Proceeds from contributions restricted for long-term investment..... | 3,845 | 3,851 |
| Income restricted for long-term investment..... | 365 | 361 |
| Proceeds from issuance of long-term obligations..... | - | 50,000 |
| Principal payments on long-term obligations..... | - | (45,000) |
| Increase in U.S. government student loan funds..... | 333 | 321 |
| Investment income (losses) and gains on annuities payable..... | 8,885 | (2,435) |
| Payment of trust and agency obligations..... | (7,565) | (7,866) |
| Net cash and cash equivalents provided by (used in) financing activities..... | 5,863 | (768) |
| Net change in cash and cash equivalents..... | (4,684) | 23,453 |
| Cash and cash equivalents at beginning of year..... | 73,625 | 50,172 |
| Cash and cash equivalents at end of year..... | \$ 68,941 | \$ 73,625 |

See accompanying notes to consolidated financial statements.

PEPPERDINE UNIVERSITY

Notes to Consolidated Financial Statements

1. Nature of Operations

Pepperdine University (the “University”) is an independent private Christian university committed to the highest standards of academic excellence and Christian values, where students are strengthened for lives of purpose, service, and leadership. The University enrolls approximately 7,300 students in its five colleges and schools. Seaver College, the University’s undergraduate liberal arts college, the School of Law, and the School of Public Policy are headquartered on 830 acres in the Santa Monica Mountains overlooking the Pacific Ocean in Malibu, California. The Graduate School of Education and Psychology and the George L. Graziadio School of Business and Management are headquartered at the University’s West Los Angeles, California graduate campus.

Mr. George Pepperdine, the founder of Western Auto Supply Company, established George Pepperdine College in 1937. He envisioned a college with the highest academic standards guided by the spiritual and ethical ideals of Christian faith. University status was achieved in 1970 with the addition of the graduate and professional schools. Through the generosity of Mrs. Frank Roger Seaver, the University’s Malibu campus of Seaver College opened in 1972. Since then, the Malibu campus expanded to include the School of Law in 1978, and the Drescher Graduate Campus in 2003.

The University operates several consolidated affiliated companies. All material transactions and balances between the University and its affiliates have been eliminated in consolidation.

2. Summary of Significant Accounting Policies

Basis of Presentation

The accompanying Consolidated Financial Statements of the University are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (“GAAP”) applicable to not-for-profit organizations. In preparing the Consolidated Financial Statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities and revenues and expenses for the periods presented. Significant items which could be materially affected by such estimates include: the allowance for doubtful accounts, the allowance for loan losses, contributions receivable, investments, assets held as trustee or agent, accounts payable and accrued liabilities and trust and agency obligations. The University’s actual results could differ significantly from management’s estimates. Management also utilizes certain estimates based on square footage to allocate depreciation, interest expense and central plant operations expense to the functional expense categories included on the Consolidated Statements of Activities.

Adoption of New Accounting Pronouncements

The University has adopted the required disclosures under ASU 2011-04, *Fair Value Measurement (Topic 820) – Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS*. These disclosures primarily relate to Level 3 measurements including a description of the valuation processes and a narrative description of the sensitivity of the fair value to changes in unobservable inputs, quantitative disclosure about unobservable inputs and assumptions excluding investments measured at Net Asset Value (“NAV”). In addition, the new guidance requires disclosure of all transfers between Level 1 and Level 2, regardless of significance. The University adopted this guidance effective August 1, 2012, with no material impact on the financial statements.

PEPPERDINE UNIVERSITY

Notes to Consolidated Financial Statements

The University has also adopted the required disclosures under ASU 2013-03 *Clarifying the Scope and Applicability of a Particular Disclosure to Nonpublic Entities*. This update clarifies that nonpublic entities are not required to disclose the level of the fair value hierarchy (i.e., Level 1, 2, or 3) for fair value measurements that are disclosed in the footnotes to the financial statements but not reported at fair value in the statement of financial position. The University adopted this guidance effective February 7, 2013, with no material impact on the financial statements.

Income Taxes

As a not-for-profit educational institution, the University is exempt from Federal and California income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code, except for taxes on unrelated business income. Since the University's unrelated business income for the years ended July 31, 2013 and 2012 was immaterial, no provision for income taxes has been made in the accompanying Consolidated Financial Statements.

Net Assets

The University is required to classify its net assets into the following three categories according to donor-imposed restrictions or provisions of law:

Unrestricted net assets represent resources that are not restricted, either temporarily or permanently, by donor-imposed stipulations. They are available for support of all organizational operations and services.

Temporarily restricted net assets represent contributions and other assets whose use are limited by donor-imposed stipulations. These restrictions are temporary in that they either expire by the passage of time or by the fulfillment of certain obligations of the University pursuant to those stipulations.

Permanently restricted net assets represent contributions and other assets whose use by the University are limited by donor-imposed stipulations. These restrictions are permanent in that they neither expire by passage of time nor can they be otherwise removed by the University. Income from these assets can be unrestricted or restricted based on donor stipulations.

During the year ended July 31, 2012, \$21.9 million of net assets related to capital projects completed in prior years were released from restriction. The University does not believe that this correction has a material impact to the current or previously issued financial statements.

Revenue Recognition

Student tuition and fees and room and board are recorded as revenues in the period the services are rendered. Private gifts, including unconditional promises to give, are recognized as revenue in the period received and are reported as increases in the appropriate category of net assets. Conditional or contingent grant awards are not recorded as revenue until the conditions on which they depend have been substantially met. Grants received from departments or agencies of the government considered to be exchange transactions are not recorded as revenue until related costs are incurred. These revenues are subject to audit by government authorities. A receivable is recorded to represent expenditures incurred prior to the fiscal year end for which cash reimbursement has not been received. Endowment support, limited to the payout calculated under the Total Rate of Return methodology, is comprised of ordinary income earned on endowment and quasi-endowment assets as well as accumulated gains earned on endowment and quasi-endowment assets in previous years.

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Notes to Consolidated Financial Statements

Concentrations of Financial Aid

A significant number of students attending the University receive financial assistance from U.S. government student financial aid programs. These programs require the University to comply with record keeping, eligibility and other requirements. Failure to comply with such U.S. government requirements could result in the loss of U.S. government financial assistance to the University's students and adversely impact the operations of the University.

Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, cash in checking and savings accounts, money-market funds, cash held by external investment managers and short-term investments with an original maturity of three months or less. Other short-term resources held by external investment managers are classified as investments.

Student Receivables

Student receivables are carried at cost, less an allowance for doubtful accounts.

Management believes that the allowance for doubtful accounts is adequate. Management uses available information to recognize losses on student receivables. Future additions to the allowance may be necessary based on changes in economic conditions and other factors.

Student Loans

Student loans are recorded at the contractual amounts owed by students adjusted for unamortized discounts, premiums, unearned income, undisbursed funds, deferred loan fees and the allowance for loan losses. Interest income is recorded on the accrual basis of accounting in accordance with the terms of the receivables, except that interest accruals are discontinued when the payment of principal or interest is 90 or more days past due or when repayment of principal and interest in full is doubtful. Payments received on non-accrual loans are applied to the principal outstanding until the loan is restored to accrual status.

A student loan is impaired when it is probable that the University will be unable to collect all amounts due according to the contractual terms of the loan agreement. The measurement of impairment may be based on (i) the present value of the expected future cash flows of the impaired loan discounted at the loan's original effective interest rate or (ii) the observable market price of the impaired loan. If the recorded investment of the loan exceeds the measure of impairment, a valuation allowance is recorded in the amount of the excess. The University measures impairment by utilizing a discounted cash flow analysis. The University's income recognition policies for impaired loans are consistent with those for non-accrual loans. All loans designated as impaired are either placed on non-accrual status or are designated as restructured. Payments received on impaired loans are applied to the principal outstanding until the loan is returned to accrual status.

On an ongoing basis, management monitors the student loan portfolio and evaluates the adequacy of the allowance for loan losses. In determining the adequacy of the allowance for loan losses, management considers such factors as historical loss experience, known problem loans, assessment of economic conditions and other appropriate data to identify the risks in the student loan portfolio. The amount of the allowance for loan losses is based on estimates and the University's actual losses may

PEPPERDINE UNIVERSITY

Notes to Consolidated Financial Statements

vary from management's estimates. Loans deemed by management to be uncollectible are charged to the allowance for loan losses. Recoveries on loans previously charged off are credited to the allowance for loan losses. Provisions for loan losses are charged to expense and credited to the allowance for loan losses in amounts that are deemed appropriate by management based upon its evaluation of the known and inherent risks in the student loan portfolio.

Management believes that the allowance for loan losses is adequate. Management uses available information to recognize losses on loans. Future additions to the allowance may be necessary based on changes in economic conditions and other factors.

Contributions Receivable

Contributions, including unconditional promises to give, are recognized as revenue in the period received and are reported as increases in the appropriate category of net assets. Contributions where donor restrictions are met in the same fiscal year as the contribution is made are reported as unrestricted support. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value. Contributions to be received in future periods are discounted at a credit-adjusted interest rate.

Investments

Investments are stated at fair value and all related transactions are recorded on the trade date. The fair value of investments is based on quoted market prices from national security exchanges, except for alternative investments for which quoted market prices are not available. The fair value of certain alternative investments, which include limited partnerships in venture capital, real estate and other private debt and equity funds, is typically Net Asset Value ("NAV"), provided by the external investment managers or general partners, adjusted for receipts and disbursements of cash and distributions of securities if the date of valuation is prior to the University's fiscal year end. Such valuations generally reflect discounts for illiquidity and consider variables such as financial performance of investments, recent sales prices of investments and other pertinent information. The University believes the carrying amount of these financial instruments is a reasonable estimate of fair value. For those investments that are not traded on a ready market, the estimates of their fair value may differ from the value that would have been used had a ready market for those investments existed.

Realized and unrealized gains and losses are accounted for within unrestricted net assets, or as changes in temporarily or permanently restricted net assets if so stipulated by the donor of such assets.

Pooled Assets

The University manages two separate investment pools designated as Pool A and Pool D. Pooled investments and allocation of pooled investment income are accounted for using the unit market value method.

The Total Rate of Return methodology is utilized for Pool A which consists primarily of funds functioning as endowment, including both quasi and true endowment funds. The annual total payout is calculated based on an approved spending rate that is applied to a five-year monthly average market value of Pool A funds. For fiscal years 2013 and 2012 the approved spending rate was 5.0%.

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Notes to Consolidated Financial Statements

Pool D is the charitable gift annuity reserve pool and is invested in accordance with California State Insurance Commission requirements.

Endowment

The University's endowment consists of 362 individual donor-restricted endowment funds and 61 University-designated quasi-endowment funds for a variety of purposes. The net assets associated with endowment funds, including funds designated by the University to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The University has interpreted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as allowing the University to appropriate for expenditure or accumulate so much of an endowment fund as the University determines is prudent for the uses, benefits, purposes, and duration for which the endowment funding is established, subject to the intent of the donor as expressed in the gift instrument. As a result of this interpretation, the University classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift. The remaining portion of donor-restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the University in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the University considers the following factors in making a determination to appropriate or accumulate endowment funds:

- 1) The duration and preservation of the fund
- 2) The purposes of the University and the donor-restricted endowment fund
- 3) General economic conditions
- 4) The possible effect of inflation and deflation
- 5) The expected total return from income and the appreciation of investments
- 6) Other resources of the University
- 7) The investment policies of the University

Additionally, the University is the irrevocable income and principal beneficiary of the Blanche E. Seaver Endowed Trust which was recorded at \$139.6 million and \$125.2 million at July 31, 2013 and 2012, respectively.

Derivatives

From time to time, the University enters into derivative transactions either as part of its overall investment asset allocation or as a specific hedge or risk management tool. Derivatives used as part of the asset allocation strategy are recorded at fair value with realized and unrealized gains and losses reflected in the Consolidated Statements of Activities. These derivatives are included in the investment portfolio.

Derivatives used to economically hedge specific operations, such as interest rate swaps and foreign currency contracts, are discussed under the heading, "Foreign Currency Management."

Assets Held As Trustee or Agent

The University uses the actuarial method of recording charitable gift annuities and charitable remainder trusts. When a gift is received, the fair value of the gift received is recorded as an asset and

PEPPERDINE UNIVERSITY

Notes to Consolidated Financial Statements

the present value of the related amounts due is recorded as a liability based on United States Internal Revenue Service life expectancy tables and the remainder is recorded as private gift and grant revenue in the appropriate net asset category on the Consolidated Statements of Activities. Investment income is credited, and annuity payments, direct costs of funds management, and investment losses are charged to the related liability. In situations where trust assets are not readily convertible to cash, annuitant payments have been made by the University. For life contingent gifts, the liability is adjusted annually based on the changes in the expected life. This adjustment is reflected as an adjustment of the actuarial liability on the Consolidated Statements of Activities. At July 31, 2013 and 2012, the estimated future payments to be made by the University have been discounted at 1.4% per annum and 1.2% per annum, respectively.

Remainder interests in real estate are recorded at their estimated fair value at the date of gift. Investment income and gains are credited, and direct costs of asset management and investment losses are charged to the related net asset category.

The University and its consolidated subsidiaries have legal title, either in their name or as trustee, to the charitable gift annuities, charitable remainder trusts, and life estates subject to life interests of the beneficiaries. No significant financial benefit can be realized until the contractual obligations are released.

Deferred Compensation Plans

Contributions to the University's deferred compensation plan under Section 457(b) and 457(f) of the United States Internal Revenue Code are carried at fair value with an equal and offsetting obligation to pay the employees as a component of trust and agency obligations on the Consolidated Statements of Financial Position.

Property, Facilities and Equipment

Property, facilities and equipment are stated at cost or, if received by gift, at fair value at the date of the gift. Depreciation on buildings, improvements, furniture, fixtures and equipment is provided on a straight-line basis over the estimated useful lives as described in the table below:

| <u>Asset Class</u> | <u>Useful Life</u> |
|--------------------------------|--------------------|
| Furniture and Other Equipment | 10-15 years |
| Computer Hardware and Software | 2-10 years |
| Motor Vehicles | 5 years |
| Buildings | 20-70 years |
| Land Improvements | 20 years |

Amounts spent for repairs and maintenance are charged to expense as incurred. When assets are sold or retired, the associated cost and accumulated depreciation are removed. Any gain or loss from such disposition is recorded as a component of other non-operating revenues and expenses on the Consolidated Statements of Activities.

Debt Issuance Costs

Capitalized debt issue costs are included in prepaid expenses, inventories, and other assets and are amortized over the life of the related debt using the effective interest method.

PEPPERDINE UNIVERSITY

Notes to Consolidated Financial Statements

U.S. Government-Funded Student Loans

Funds provided by the United States government under the Federal Perkins Loan Program are loaned to qualified students and may be loaned again after their collection. These funds are ultimately refundable to the U.S. government and as such are included as liabilities in the Consolidated Statements of Financial Position.

Foreign Currency Management

The University uses derivative financial instruments to reduce its net exposure to currency fluctuations. As such, the University enters into forward contracts and purchases currency futures (principally the Euro, the British pound, Argentinian Peso, and Swiss francs) to economically hedge forecasted cash flows denominated in foreign currencies. The purpose of the University's foreign currency hedging activities is to reduce the risk that eventual United States dollar net cash outflows resulting from costs outside the U.S. will be adversely affected by changes in exchange rates.

For the years ended July 31, 2013 and 2012, the University recorded approximately \$1.4 million in net gains and \$2.6 million in net losses on foreign currency hedging transactions, respectively.

Asset Retirement Obligations

The University recognizes liabilities for legal obligations associated with the retirement of tangible long-lived assets when the timing and/or method of settlement of the obligation is conditional on a future event. The fair value of a liability for a conditional asset retirement obligation is recognized in the period in which it occurs if a reasonable estimate of fair value can be made.

Reclassifications

Certain amounts were reclassified for the year ended July 31, 2012 to conform to year ended July 31, 2013 presentation.

PEPPERDINE UNIVERSITY

Notes to Consolidated Financial Statements

3. Student Receivables

Student receivables consist of the following at July 31, 2013 and 2012:

| | <u>2013</u> | <u>2012</u> |
|--|----------------|----------------|
| | (In thousands) | |
| Graziadio School of Business and Management. ... | \$1,306 | \$1,456 |
| Seaver College..... | 911 | 556 |
| Graduate School of Education and Psychology..... | 296 | 521 |
| Other | <u>125</u> | <u>60</u> |
| Gross student receivables | 2,638 | 2,593 |
| Allowance for doubtful accounts..... | (1,343) | (1,410) |
| | <u>\$1,295</u> | <u>\$1,183</u> |

Activity in the allowance for doubtful accounts was as follows:

| | <u>For the year ended July 31,</u> | |
|---|------------------------------------|----------------|
| | <u>2013</u> | <u>2012</u> |
| | (In thousands) | |
| Beginning balance | \$1,410 | \$1,374 |
| Provision for doubtful accounts..... | - | 200 |
| Accounts charged off..... | (217) | (462) |
| Recoveries of previously charged-off accounts | <u>150</u> | <u>298</u> |
| Net charge-offs | <u>(67)</u> | <u>(164)</u> |
| Ending balance | <u>\$1,343</u> | <u>\$1,410</u> |

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Notes to Consolidated Financial Statements

4. Student Loans

Student loans consist of the following at July 31, 2013 and 2012:

| | <u>2013</u> | <u>2012</u> |
|--------------------------------|-----------------------|-----------------|
| | <u>(In thousands)</u> | |
| Perkins..... | \$13,477 | \$14,242 |
| Weingart..... | 9,006 | 9,676 |
| Other..... | <u>1,865</u> | <u>1,601</u> |
| Gross student loans..... | 24,348 | 25,519 |
| Allowance for loan losses..... | <u>(1,599)</u> | <u>(1,707)</u> |
| | <u>\$22,749</u> | <u>\$23,812</u> |

Activity in the allowance for loan losses was as follows:

| | <u>For the year ended July 31,</u> | |
|---|------------------------------------|----------------|
| | <u>2013</u> | <u>2012</u> |
| | <u>(In thousands)</u> | |
| Beginning balance..... | 1,707 | \$1,697 |
| Loans charged-off..... | (228) | (169) |
| Recoveries of previously charged-off loans..... | <u>120</u> | <u>179</u> |
| Net charge offs..... | <u>(108)</u> | <u>10</u> |
| Ending balance..... | <u>\$1,599</u> | <u>\$1,707</u> |

The following is an aging of student loans at July 31, 2013:

| | <u>Current</u> | <u>1-60 days</u> | <u>61-120</u> | <u>> 120</u> | |
|---------------|-----------------|------------------|-----------------------|------------------|-----------------|
| | | <u>past due</u> | <u>days past</u> | <u>days past</u> | <u>Total</u> |
| | | | <u>due</u> | <u>due</u> | |
| | | | <u>(In thousands)</u> | | |
| Perkins..... | \$11,977 | \$ 356 | \$189 | \$955 | \$13,477 |
| Weingart..... | 8,592 | 270 | 11 | 133 | 9,006 |
| Other..... | <u>1,540</u> | <u>213</u> | <u>19</u> | <u>93</u> | <u>1,865</u> |
| | <u>\$22,109</u> | \$ <u>839</u> | <u>\$219</u> | <u>\$1,181</u> | <u>\$24,348</u> |

PEPPERDINE UNIVERSITY

Notes to Consolidated Financial Statements

5. Contributions Receivable

Unconditional promises to give with payments due in future periods are reported as temporarily or permanently restricted support. Unconditional promises to give are recorded at their discounted present value based on a credit-adjusted interest rate. At July 31, 2013, the discount rate applied to contributions receivable ranged from 0.11% per annum to 2.68% per annum and at July 31, 2012 ranged from 0.16% per annum to 1.63% per annum.

The following table provides a summary of contributions receivable by expected collection date at July 31, 2013 and 2012:

| | <u>2013</u> | <u>2012</u> |
|---------------------------------|-----------------------|-----------------|
| | <u>(In thousands)</u> | |
| In one year or less..... | \$ 3,858 | \$ 1,018 |
| Between one and five years..... | 3,013 | 9,043 |
| More than five years..... | <u>23,919</u> | <u>19,106</u> |
| | 30,790 | 29,167 |
| Less discount..... | <u>(193)</u> | <u>(262)</u> |
| | <u>\$30,597</u> | <u>\$28,905</u> |

The following table provides a summary of the intended use of contributions receivable at July 31, 2013 and 2012:

| | <u>2013</u> | <u>2012</u> |
|--|-----------------------|-----------------|
| | <u>(In thousands)</u> | |
| General support..... | \$22,588 | \$18,038 |
| Endowment..... | 5,574 | 7,891 |
| Educational and administrative programs..... | 1,335 | 1,608 |
| Facilities and equipment..... | <u>1,100</u> | <u>1,368</u> |
| | <u>\$30,597</u> | <u>\$28,905</u> |

During the years ended July 31, 2013 and 2012, the University received payments on prior year promises to give of \$3.5 million and \$1.7 million, respectively.

Contributions receivable include assets held by external trustees totaling \$27.0 million at July 31, 2013 and \$22.0 million at July 31, 2012.

In the event contributions receivable are deemed uncollectable, they are charged to expense as a component of "Other non-operating revenues and expenses." Receivables written off during the years ended July 31, 2013 and 2012 amounted to \$643,000 and \$400,000, respectively.

During the years ended July 31, 2013 and 2012 promises to give in the net amount of \$8.1 million and \$8.0 million were received but not recognized, respectively. Promises to give may not be recognized because a donor has not provided sufficient documentation, the promise is conditional, or the promise is revocable.

PEPPERDINE UNIVERSITY

Notes to Consolidated Financial Statements

6. Investments

The University's investments consist of the following at July 31, 2013 and 2012:

| | 2013 | | 2012 | |
|---------------------------------|------------------|-------------------|------------------|-------------------|
| | <u>Cost</u> | <u>Fair Value</u> | <u>Cost</u> | <u>Fair Value</u> |
| | (In thousands) | | | |
| Cash and cash equivalents | \$ 7,289 | \$ 7,289 | \$ 2,554 | \$ 2,554 |
| Absolute return..... | 67,639 | 95,747 | 59,429 | 75,450 |
| Assets held by trustee..... | 12,250 | 139,608 | 12,250 | 125,176 |
| Mutual funds | 12,306 | 13,006 | 12,314 | 12,925 |
| Bonds | 1,000 | 1,001 | 9,843 | 9,860 |
| Fixed income..... | 62,941 | 61,869 | 53,161 | 53,853 |
| Notes receivable..... | 12,250 | 11,603 | 18,612 | 15,377 |
| Opportunistic distressed..... | 28,752 | 37,917 | 34,362 | 37,047 |
| Private equity | 114,137 | 120,666 | 120,701 | 130,801 |
| Natural resources | 39,769 | 43,895 | 36,328 | 42,255 |
| Private real estate | 53,731 | 40,989 | 57,997 | 43,711 |
| Public equity | 191,547 | 224,249 | 166,032 | 184,258 |
| Real estate | 25,029 | 28,798 | 23,527 | 30,979 |
| Other investments | <u>6,379</u> | <u>4,089</u> | <u>5,305</u> | <u>3,015</u> |
| | <u>\$635,019</u> | <u>\$830,726</u> | <u>\$612,415</u> | <u>\$767,261</u> |
| Unrestricted..... | \$436,050 | 483,091 | 419,586 | 449,063 |
| Temporarily restricted..... | 47,949 | 53,304 | 43,059 | 45,995 |
| Permanently restricted | <u>151,020</u> | <u>294,331</u> | <u>149,770</u> | <u>272,203</u> |
| | <u>\$635,019</u> | <u>\$830,726</u> | <u>\$612,415</u> | <u>\$767,261</u> |
| Pooled investments | \$562,889 | \$629,591 | 522,471 | 561,761 |
| Separately invested | <u>72,130</u> | <u>201,135</u> | <u>89,944</u> | <u>205,500</u> |
| | <u>\$635,019</u> | <u>\$830,726</u> | <u>\$612,415</u> | <u>\$767,261</u> |

PEPPERDINE UNIVERSITY

Notes to Consolidated Financial Statements

7. Endowment Activities

Changes in endowment net assets for the year ended July 31, 2013 are as follows:

| | <u>Unrestricted Appropriations</u> | <u>Unrestricted Principal</u> | <u>Temporarily Restricted</u> (In thousands) | <u>Permanently Restricted</u> | <u>Total</u> |
|---|--|-----------------------------------|---|-----------------------------------|-------------------|
| Endowment net assets, beginning of year | \$10,756 | \$279,936 | \$44,924 | \$272,337 | \$607,953 |
| Investment income | 101 | 5,159 | 2,013 | 12 | 7,285 |
| Net realized and unrealized appreciation..... | 6 | 36,112 | 22,873 | 14,424 | 73,415 |
| Private gifts and grants..... | - | 230 | - | 3,124 | 3,354 |
| Endowment support (appropriation of endowment assets for expenditure)..... | 32,855 | (17,485) | (15,370) | - | - |
| Management (transfer out)/transfer in or redesignation..... | (13,207) | 61,503 | (1,182) | 4,633 | 51,747 |
| Net expenditures of endowment assets | <u>(24,107)</u> | <u>(2,982)</u> | <u>(984)</u> | <u>(21)</u> | <u>(28,094)</u> |
| Endowment net assets, end of year | \$ <u>6,404</u> | \$ <u>362,473</u> | \$ <u>52,274</u> | \$ <u>294,509</u> | \$ <u>715,660</u> |

Designations of endowment funds for the year ended July 31, 2013 are as follows:

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|-----------------------------------|---------------------|-----------------------------------|-----------------------------------|-------------------|
| | (In thousands) | | | |
| Donor-restricted funds | \$ 3,138 | \$47,716 | \$294,509 | \$345,363 |
| University-designated funds | <u>365,739</u> | <u>4,558</u> | <u>-</u> | <u>370,297</u> |
| Total | \$ <u>368,877</u> | \$ <u>52,274</u> | \$ <u>294,509</u> | \$ <u>715,660</u> |

PEPPERDINE UNIVERSITY

Notes to Consolidated Financial Statements

Changes in endowment net assets for the year ended July 31, 2012 are as follows:

| | <u>Unrestricted Appropriations</u> | <u>Unrestricted Principal</u> | <u>Temporarily Restricted</u> (In thousands) | <u>Permanently Restricted</u> | <u>Total</u> |
|---|--|-----------------------------------|---|-----------------------------------|------------------|
| Endowment net assets, beginning of year | \$13,564 | \$289,380 | \$51,137 | \$268,499 | \$622,580 |
| Investment income | 45 | 4,815 | 1,767 | 11 | 6,638 |
| Net realized and unrealized appreciation..... | - | (1,433) | 8,862 | (3,723) | 3,706 |
| Private gifts and grants..... | 5 | 136 | - | 4,339 | 4,480 |
| Transfer of assets from assets held as trustee or agent to endowment assets.... | - | 792 | 500 | 2,094 | 3,386 |
| Endowment support / (appropriation of endowment assets for expenditure)..... | 31,527 | (16,015) | (15,512) | - | - |
| Net (expenditures) reinvestments of endowment assets | (34,385) | <u>2,261</u> | <u>(1,830)</u> | <u>1,117</u> | <u>(32,837)</u> |
| Endowment net assets, end of year | <u>\$10,756</u> | <u>\$279,936</u> | <u>\$44,924</u> | <u>\$272,337</u> | <u>\$607,953</u> |

Designations of endowment funds for the year ended July 31, 2012 are as follows:

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|-----------------------------------|---------------------|-----------------------------------|-----------------------------------|------------------|
| | (In thousands) | | | |
| Donor-restricted funds | \$ (4,729) | \$40,621 | \$272,337 | \$308,229 |
| University-designated funds | <u>295,421</u> | <u>4,303</u> | - | <u>299,724</u> |
| Total | <u>\$290,692</u> | <u>\$44,924</u> | <u>\$272,337</u> | <u>\$607,953</u> |

The University has recorded deficiencies resulting from the decline in fair value of endowment funds to amounts below the original gift amount as a reduction of unrestricted net assets. Such deficiencies totaled \$5.6 million and \$8.5 million and affected 85 and 99 donor-restricted true endowment funds with a market value of \$37.7 million and \$40.3 million at July 31, 2013 and July 31, 2012, respectively.

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Notes to Consolidated Financial Statements

8. Assets Held as Trustee or Agent

The University's assets held as trustee or agent consist of the following at July 31, 2013 and 2012:

| | 2013 | | 2012 | |
|-------------------------------|------------------|-------------------|------------------|-------------------|
| | <u>Cost</u> | <u>Fair Value</u> | <u>Cost</u> | <u>Fair Value</u> |
| | (In thousands) | | | |
| Publicly traded stocks | 5,192 | 6,358 | 7,088 | 7,713 |
| Bonds | 760 | 735 | 834 | 870 |
| Mutual funds | 60,231 | 71,199 | 62,434 | 67,675 |
| Notes receivable..... | 7,070 | 7,178 | 6,958 | 6,996 |
| Real estate | 29,299 | 29,014 | 28,814 | 29,300 |
| Alternative investments | 2,934 | 1,482 | 2,936 | 1,366 |
| Other investments | <u>7,656</u> | <u>7,877</u> | <u>9,182</u> | <u>10,539</u> |
| | <u>\$113,142</u> | <u>\$123,843</u> | <u>\$118,246</u> | <u>\$124,459</u> |
| Unrestricted..... | \$ 19,150 | \$ 20,056 | \$ 19,300 | \$ 19,462 |
| Temporarily restricted..... | 72,612 | 81,481 | 77,849 | 84,207 |
| Permanently restricted | 19,592 | 20,384 | 19,344 | 18,951 |
| Agency | <u>1,788</u> | <u>1,922</u> | <u>1,753</u> | <u>1,839</u> |
| | <u>\$113,142</u> | <u>\$123,843</u> | <u>\$118,246</u> | <u>\$124,459</u> |
| Pooled investments | \$ 24,818 | \$ 26,809 | \$ 26,719 | \$ 27,357 |
| Separately invested | <u>88,324</u> | <u>97,034</u> | <u>91,527</u> | <u>97,102</u> |
| | <u>\$113,142</u> | <u>\$123,843</u> | <u>\$118,246</u> | <u>\$124,459</u> |

9. Pooled Investments

The following table sets forth data for the University's investment pools at July 31, 2013 and 2012:

| | 2013 | | 2012 | |
|---|------------------|----------------|------------------|----------------|
| | <u>Pool A</u> | <u>Pool D</u> | <u>Pool A</u> | <u>Pool D</u> |
| Per unit fair value at end of year..... | \$375.73 | \$ 122.54 | \$ 355.97 | \$ 113.42 |
| Number of units owned at end of year: | | | | |
| Unrestricted..... | 1,146,794 | 101,633 | 1,077,926 | 67,531 |
| Temporarily restricted..... | 12,132 | 42,484 | 12,086 | 66,412 |
| Permanently restricted | 516,706 | 64,373 | 489,797 | 96,425 |
| Agency | <u>3,355</u> | <u>-</u> | <u>1,752</u> | <u>-</u> |
| Total units..... | <u>1,678,987</u> | <u>208,490</u> | <u>1,581,561</u> | <u>230,368</u> |
| Average annual income per unit..... | \$2.73 | \$4.30 | \$2.76 | \$3.09 |

Investment expenses for the years ended July 31, 2013 and 2012 includes investment management fees totaling \$3.4 million and \$3.8 million, respectively.

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Notes to Consolidated Financial Statements

10. Property, Facilities and Equipment

Property, facilities and equipment consist of the following at July 31, 2013 and 2012:

| | <u>2013</u> | <u>2012</u> |
|--|-----------------------|------------------|
| | <u>(In thousands)</u> | |
| Land | \$ 28,596 | \$ 25,712 |
| Buildings and improvements | 439,649 | 411,336 |
| Furniture, fixtures and equipment..... | 69,660 | 58,767 |
| Construction in progress | <u>13,576</u> | <u>14,218</u> |
| Total cost | 551,481 | 510,033 |
| Less: accumulated depreciation | <u>(189,072)</u> | <u>(168,853)</u> |
| | <u>\$362,409</u> | <u>\$341,180</u> |

11. Lines of Credit

At July 31, 2013 and 2012, the University had a \$500,000 line of credit with no expiration date, available to fund the purchase of up to \$5.0 million worth of foreign currency forward contracts for the funding of its international programs at Comerica Bank's prime rate plus 3.0% per annum.

12. Long-Term Obligations

Long term obligations consist of the following at July 31, 2013 and 2012:

| | <u>2013</u> | <u>2012</u> |
|--|-----------------------|------------------|
| | <u>(In thousands)</u> | |
| CEFA 5.00% Refunding Revenue Bonds (Pepperdine University) Series 2005 A, due 2035-2036 | \$ 92,365 | \$ 92,365 |
| CEFA 5.00% Refunding Revenue Bonds (Pepperdine University) Series 2005 B, due 2033 | 16,340 | 16,340 |
| Pepperdine University Taxable Bonds Series 2009 A 5.45% interest, due 2019 | 50,000 | 50,000 |
| California Infrastructure and Economic Development Bank Refunding Revenue Bonds Series 2010, 5.00% due 2019-2029 | 15,345 | 15,345 |
| CEFA Revenue Bonds (Pepperdine University) Series 2012, 3.00%-5.00% due 2013 -2033..... | <u>50,000</u> | <u>50,000</u> |
| | 224,050 | 224,050 |
| Net premium on long-term obligations..... | <u>14,700</u> | <u>15,372</u> |
| | <u>\$238,750</u> | <u>\$239,422</u> |

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Notes to Consolidated Financial Statements

At July 31, 2013, principal payments on the preceding obligations are due as follows:

| | (In thousands) |
|-------------------|------------------|
| 2013 – 2014 | 1,490 |
| 2014 – 2015 | 1,535 |
| 2015 – 2016 | 1,580 |
| 2016 – 2017 | 1,645 |
| 2017 – 2018 | 1,710 |
| 2018 – 2019 | 1,775 |
| 2019 – 2020 | 52,940 |
| 2020 – 2021 | 3,085 |
| 2021 – 2022 | 3,245 |
| 2022 – 2023 | 3,405 |
| 2023 – 2024 | 3,580 |
| 2024 – 2025 | 3,760 |
| 2025 – 2026 | 3,950 |
| 2026 – 2027 | 4,150 |
| 2027 – 2028 | 4,355 |
| 2028 – 2029 | 4,575 |
| 2029 – 2030 | 4,810 |
| 2030 – 2031 | 3,190 |
| 2031 – 2032 | 3,355 |
| 2032 – 2033 | 19,855 |
| 2033 – 2034 | 3,695 |
| 2034 – 2035 | 45,060 |
| 2035 – 2036 | <u>47,305</u> |
| | <u>\$224,050</u> |

13. Net Assets

At July 31, 2013 and 2012, temporarily and permanently restricted net assets were available for the following purposes:

| | 2013 | | 2012 | |
|--------------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| | Temporarily Restricted | Permanently Restricted | Temporarily Restricted | Permanently Restricted |
| | (In thousands) | | | |
| Educational program support | \$ 50,569 | \$199,948 | \$ 43,326 | \$185,753 |
| Student services and athletics | 1,423 | 3,464 | 1,225 | 3,396 |
| Student loans and scholarships | 26,663 | 100,491 | 22,795 | 94,874 |
| Annuities and remainder trusts | 32,308 | 8,502 | 29,793 | 6,396 |
| Facilities | 3,914 | 4,619 | 2,525 | 4,619 |
| Public service | 60 | 6,600 | 21 | 6,881 |
| Other | <u>3,668</u> | <u>3,961</u> | <u>3,358</u> | <u>3,862</u> |
| | <u>\$118,605</u> | <u>\$327,585</u> | <u>\$103,043</u> | <u>\$305,781</u> |

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Notes to Consolidated Financial Statements

14. Operating Lease Commitments

The University leases facilities for use primarily in its graduate programs. Future minimum lease payments expiring through 2019 under these non-cancelable operating leases at July 31, 2013 are as follows:

| | (In thousands) |
|------------------|-----------------|
| 2013– 2014 | \$ 9,340 |
| 2014– 2015 | 9,663 |
| 2015– 2016 | 9,729 |
| 2016– 2017 | 10,166 |
| 2017– 2018 | 9,221 |
| 2018– 2019 | <u>3,017</u> |
| | <u>\$51,136</u> |

Leases on facilities contain renewal options and rent escalation clauses based on the Consumer Price Index.

15. Employee Retirement and Deferred Compensation Plans

The University participates in a defined contribution plan, which provides retirement benefits for eligible employees. Benefits for the plan are funded by contributions from the University and its employees. University contributions are non-refundable and fully vested. There are no prior service costs. The University contributed \$8.9 million and \$8.8 million to these plans for the years ended July 31, 2013 and 2012, respectively.

In July 2002 the University established deferred compensation programs for senior administrators, tenured Full Professors, highly paid and certain other employees under Sections 457(b) and 457(f) of the Internal Revenue Code. Under this plan, eligible employees may defer a limited amount of their compensation to future years. Although deferred by employees for tax purposes, amounts contributed to these plans by the University are treated as an expense in the year earned. University contributions to these deferred compensation plans for the years ended July 31, 2013 and 2012 were \$301,000 and \$212,000, respectively.

16. Faculty and Staff Housing

The University sells condominium units to certain faculty and staff. The sales terms include restrictions on the buyers' eligibility and include a resale price based on a defined index that is not controlled by the University. The University has a right of first refusal to purchase the units when offered for sale by the owner. The University has historically exercised this right and then subsequently sold the units within a short period of time. For the years ended July 31, 2013 and 2012, the University sold nine and five units with associated sales values of \$3.8 million and \$2.1 million, respectively. Should all 122 of the units be available for purchase at July 31, 2013 and 2012, and the University elected to exercise its right of first refusal on all of the units it did not already own, the total value associated with these transactions would be \$53.8 million and \$48.2 million, respectively. At July 31, 2013 and 2012, the University held legal title to eight and 14 units with a value of \$4.0 million and \$7.4 million, respectively.

The land associated with the condominium units has been leased to the homeowner's associations for 99 years from the date of completion of the construction. Monthly rents are paid to the University

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Notes to Consolidated Financial Statements

for the grounds, utilities and other services subject to adjustments based on the Consumer Price Index and on the costs of furnishing utilities and services.

At July 31, 2013, the University guaranteed the performance of \$21.1 million in mortgage loans obtained by its faculty and staff. These mortgage loans were issued by independent third-party lenders and all of the proceeds of these loans were used to facilitate the purchase of on-campus housing.

At July 31, 2013 and 2012, University-owned notes receivable from on-campus housing sales amounted to \$802,000 and \$1.0 million, respectively. These amounts are included as a component of investments on the Consolidated Statements of Financial Position. The notes bear interest at various rates ranging between 5.50% per annum and 7.25% per annum and are collateralized by deeds of trust. Interest income recognized by the University related to these notes was \$47,600 and \$64,500 for the years ended July 31, 2013 and 2012, respectively. No allowance for loan losses has been recorded against these loans based on their collateralization and prior collection history. At July 31, 2013 there were no past due amounts related to these notes receivable.

17. Supplemental Cash Flow Information

| | <u>For the year ended July 31,</u> | |
|---|---|--------------------|
| | <u>2013</u> | <u>2012</u> |
| | (In thousands) | |
| Cash paid during the period for: | | |
| Interest | \$10,694 | \$11,765 |
| Accrued capitalized asset additions | 10,668 | 1,552 |

18. Natural Expenses

The University's classifications of expenses in the Consolidated Statements of Activities by natural expense category are as follows:

| | <u>For the year ended July 31,</u> | |
|---------------------------------|---|--------------------|
| | <u>2013</u> | <u>2012</u> |
| | (In thousands) | |
| Personnel | \$166,720 | \$162,485 |
| Depreciation | 20,267 | 19,710 |
| Professional services | 19,194 | 19,698 |
| Travel and development | 11,607 | 11,879 |
| Interest | 10,804 | 11,083 |
| Rentals | 10,458 | 10,880 |
| Equipment | 8,879 | 3,576 |
| Student meals | 7,785 | 6,758 |
| Maintenance | 5,948 | 5,299 |
| Supplies | 5,747 | 4,978 |
| Utilities | 5,396 | 4,680 |
| Advertising and promotion | 4,939 | 5,942 |
| Insurance | 4,477 | 4,428 |
| Other | <u>6,753</u> | <u>5,971</u> |
| | <u>\$288,974</u> | <u>\$277,367</u> |

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Notes to Consolidated Financial Statements

19. Commitments and Contingencies

In the normal course of operations, the University is named as a defendant in lawsuits and is subject to periodic examinations by regulatory agencies. After consultation with legal counsel, management is of the opinion that liabilities, if any, arising from such litigation and examinations would not have a material effect on the University's consolidated financial position or change in net assets.

The University was the subject of an audit by the Internal Revenue Service ("IRS"), covering the fiscal years ended July 31, 2008 and 2009. The IRS has concluded their audit and the University is contesting some of its findings. Management does not believe the resolution of the findings will result in a material effect on the University's consolidated financial position or change in net assets.

The University receives and expends monies under U.S. government grant programs and is subject to audits by related U.S. governmental agencies. Management believes that any liabilities resulting from such audits will not have a material impact on the University.

At July 31, 2013, the University had open commitments to invest approximately \$94.0 million with investment managers and/or limited partnerships over approximately seven years.

At July 31, 2013, the University's maximum exposure under guarantees of Guaranteed Access To Education ("GATE") student loans totaled approximately \$281,000. Since 1997, the University has sold approximately \$14.8 million of GATE student loans into securitization trusts.

At July 31, 2013, the University had outstanding commitments for capital expenditures in connection with the various construction projects of approximately \$18.6 million. The University expects to fund these costs principally through the proceeds of bonds previously issued and unrestricted net assets available. Accordingly, no liability has been recorded in the accompanying Consolidated Statements of Financial Position.

As discussed in Note 16, the University guarantees the performance of certain mortgages for on-campus condominiums.

20. Fair Value of Financial Instruments

Financial instruments include cash and cash equivalents, student receivables, other accounts receivable, student loans, contributions receivable, investments, assets held as trustee or agent, U.S. government-funded student loans, trust and agency obligations, long-term obligations and various off-balance sheet items. The fair value of certain alternative investments, which include limited partnerships in venture capital, real estate and other private debt and equity funds, is based on valuations provided by the external investment managers or general partners, generally using NAV as a practical expedient, adjusted for receipts and disbursements of cash and distributions of securities if the date of valuation is prior to the University's fiscal year end. Such valuations generally reflect discounts for illiquidity and consider variables such as financial performance of investments, recent sales prices of investments and other pertinent information. These estimates are subjective in nature and involve uncertainties and matters of judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates. In addition, the fair value estimates presented do not include the value of anticipated future operating activities and the value of assets and liabilities that are not considered financial instruments. The University uses the following methods and assumptions in estimating the fair value disclosures for its financial instruments:

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Financial Assets

The carrying values of cash and cash equivalents, student receivables, other accounts receivable, student loans, contributions receivable, and assets held as trustee or agent are considered to approximate fair value. When possible, the fair value of investments and assets held as trustee or agent are determined by reference to quoted market prices. When quoted market prices are not available, fair value is estimated by reference to market values for similar securities or by discounting cash flows at an appropriate risk rate taking into consideration the varying degrees of risk specific to each financial asset. Determination of the fair value of student loans receivable, which are primarily federally sponsored student loans with United States Government mandated interest rates and repayment terms subject to significant restrictions as to their transfer and disposition could not be made without incurring excessive costs.

Financial Liabilities

The carrying value of trust and agency obligations is considered to approximate fair value. The fair value of the University's CEFA and other bonds payable is based on recent trading information available to the University for its debt, or for debt with similar terms and remaining maturities, and approximates Level 2 in the fair value hierarchy. The fair value for notes payable were estimated based upon the discounted amount of future cash flows utilizing current rates offered for debt of similar remaining maturities.

The carrying amount of the University's financial instruments at July 31, 2013 and 2012 are the same as their estimated fair values with the exception of CEFA and other bonds payable which have the values outlined below:

| | 2013 | | 2012 | |
|-----------------------------------|----------------------------|---------------------------------|----------------------------|---------------------------------|
| | <u>Carrying Amount</u> | <u>Estimated Fair Value</u> | <u>Carrying Amount</u> | <u>Estimated Fair Value</u> |
| | (In thousands) | | | |
| CEFA and other bonds payable..... | \$238,750 | \$240,443 | \$239,422 | \$257,623 |

Off-Balance Sheet and Derivative Financial Instruments

The fair value of interest rate caps, floors and swaps, forward treasury contracts and interest rate futures, to the extent used by the University, are based on quoted market prices. The fair values of foreign currency derivatives are based on pricing models using currency market rates. These amounts are reflected as a component of prepaid expenses, inventories and other assets on the University's Consolidated Statements of Financial Position.

In accordance with ASC 820, fair value is defined as the price the University would receive to sell an asset or pay a liability in an orderly transaction between the market participants at the reporting date. ASC 820 also establishes a three-level hierarchy for presenting valuations, based on the transparency of inputs used to value investments and other relevant assets. A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

Valuation inputs may be observable or unobservable, and refer to the assumptions that a market participant would consider significant to value an asset or liability. The determination of "observable" requires judgment by the University. In general, the University considers observable inputs to be data

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that are readily available, regularly updated, reliable, and verifiable. Unobservable inputs may be used when observable inputs are not readily available or current. In this situation, one or more valuation techniques may be used including the market approach (inputs based on recent market transactions or comparables) or the income approach (discounted cash flow).

The three levels of the fair value hierarchy under ASC 820 are as follows:

- Level 1 – Quoted prices available in active markets for identical investments.
- Level 2 – Quoted prices in active markets for similar investments; quoted prices for identical investments in markets that are inactive; and prices based on observable inputs other than an unadjusted quoted price.
- Level 3 – Prices based on significant unobservable inputs.

The following table summarizes the valuations of the University's investments and other relevant assets as of July 31, 2013, based on their placement within the fair-value hierarchy:

| | <u>Level 1</u> | <u>Level 2</u> (In thousands) | <u>Level 3</u> | <u>Total</u> |
|---|------------------|----------------------------------|------------------|------------------|
| Investments | | | | |
| Cash and cash equivalents | \$ 7,289 | \$ - | \$ - | \$ 7,289 |
| Absolute return..... | - | 14,023 | 81,724 | 95,747 |
| Assets held by trustee..... | 95,700 | 3,600 | 40,308 | 139,608 |
| Mutual funds | 13,006 | - | - | 13,006 |
| Bonds | - | 1,001 | - | 1,001 |
| Fixed income..... | - | 61,574 | 295 | 61,869 |
| Notes receivable..... | - | - | 11,603 | 11,603 |
| Opportunistic distressed..... | - | - | 37,917 | 37,917 |
| Private equity | - | - | 120,666 | 120,666 |
| Natural resources | - | 16,223 | 27,672 | 43,895 |
| Private real estate | - | 4,939 | 36,049 | 40,988 |
| Public equity | 150,629 | 73,620 | - | 224,249 |
| Real estate | - | - | 28,799 | 28,799 |
| Other investments | - | - | 4,089 | 4,089 |
| Total investments | <u>\$266,624</u> | <u>\$174,980</u> | <u>\$389,122</u> | <u>\$830,726</u> |
| Assets held as trustee | | | | |
| Publicly traded stocks | \$ 6,358 | \$ - | \$ - | \$ 6,358 |
| Bonds | 735 | - | - | 735 |
| Mutual Funds | 71,199 | - | - | 71,199 |
| Notes Receivable | - | - | 7,178 | 7,178 |
| Real Estate | - | - | 29,014 | 29,014 |
| Alternative investments | 605 | - | 877 | 1,482 |
| Other investments | 7,176 | - | 701 | 7,877 |
| Total assets held as trustee | <u>86,073</u> | <u>-</u> | <u>37,770</u> | <u>123,843</u> |
| Total | <u>\$352,697</u> | <u>\$174,980</u> | <u>\$426,892</u> | <u>\$954,569</u> |

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Notes to Consolidated Financial Statements

The following summary table illustrates the valuations of the University's investments and other relevant assets as of July 31, 2012, based on their placement within the fair value hierarchy:

| | <u>Level 1</u> | <u>Level 2</u> (In thousands) | <u>Level 3</u> | <u>Total</u> |
|---|------------------|----------------------------------|------------------|------------------|
| Investments | | | | |
| Cash and cash equivalents | \$ 2,554 | \$ - | \$ - | \$ 2,554 |
| Absolute return..... | - | 2,557 | 72,893 | 75,450 |
| Assets held by trustee..... | 82,666 | 1,718 | 40,792 | 125,176 |
| Mutual funds | 12,594 | 331 | - | 12,925 |
| Bonds | - | 9,860 | - | 9,860 |
| Fixed income..... | 50,044 | 1,068 | 2,741 | 53,853 |
| Notes receivable..... | - | - | 15,377 | 15,377 |
| Opportunistic distressed..... | - | - | 37,047 | 37,047 |
| Private equity | - | - | 130,801 | 130,801 |
| Natural resources | - | 18,413 | 23,842 | 42,255 |
| Private real estate | - | 4,640 | 39,071 | 43,711 |
| Public equity | 118,786 | 65,472 | - | 184,258 |
| Real estate | - | - | 30,979 | 30,979 |
| Other investments | - | - | 3,015 | 3,015 |
| Total investments | <u>\$266,644</u> | <u>\$104,059</u> | <u>\$396,558</u> | <u>\$767,261</u> |
| Assets held as trustee | | | | |
| Publicly traded stocks | \$ 7,713 | \$ - | \$ - | \$ 7,713 |
| Bonds | 870 | - | - | 870 |
| Mutual funds | 67,675 | - | - | 67,675 |
| Notes receivable..... | - | - | 6,996 | 6,996 |
| Real estate | - | - | 29,300 | 29,300 |
| Alternative investments | - | - | 1,366 | 1,366 |
| Other investments | 8,204 | 254 | 2,081 | 10,539 |
| Total assets held as trustee | <u>84,462</u> | <u>254</u> | <u>39,743</u> | <u>124,459</u> |
| Total | <u>\$351,106</u> | <u>\$104,313</u> | <u>\$436,301</u> | <u>\$891,720</u> |

Level 1 generally includes the University's investments in mutual funds and common stock that are regularly traded in active markets where quoted prices may be easily obtained.

Level 2 generally includes the University's investments in debt securities and certain unlisted equity funds that offer a high degree of liquidity and transparency. Debt security prices are obtained from pricing services, or from brokers. Non-listed equity funds that consistently transact on a daily, weekly, or monthly basis are valued at reported NAV. Level 2 investments may also be priced using model-based valuation techniques where all assumptions are observable.

Level 3 generally includes the University's alternative investments, which consist of hedge funds, private equity funds, real estate funds, and other fund of funds. These investments do not typically transact on a regular basis, nor do they have readily determinable fair values. Therefore, the University relies heavily on investment manager-reported valuations, usually in the form of NAV. The University performs due diligence around all reported NAV's to ensure the values are accurate and appropriate.

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The University uses the NAV to determine the fair value of all the underlying investments which (a) do not have a readily determinable fair value and (b) prepare their financial statements consistent with the measurement principles of an investment company or have the attributes of an investment company. The following table lists investments in other investment companies (in partnership format) by major category for the year ended July 31, 2013:

| <u>Investment Category</u> | <u>Strategy</u> | <u>NAV in Funds</u> | <u># of Funds</u> | <u>Remaining Life</u> | <u>Amount of Unfunded Commitments</u> | <u>Redemption Terms</u> | <u>Redemption Restrictions</u> |
|--------------------------------------|---|-------------------------|-------------------|-----------------------|---------------------------------------|---|--|
| (In thousands, except # of funds) | | | | | | | |
| Absolute Return (level 2 & 3) | US and non-US investments in relative value, event driven, long/short and directional | \$ 95,747 | 28 | Open Ended | \$ - | Ranges between quarterly with 30, 45, 60 or 90 days notice, semi annual with 90 days notice, annual with 45, 60 or 90 days notice | 2.3% of NAV is locked up in side-pockets |
| Assets Held by Trustee (level 2 & 3) | US and non-US investments in relative value, event driven, long/short and directional | 43,907 | 3 | Open Ended | - | Redemptions are not permitted during the life of the fund | N/A |
| Public Natural Resources (level 2) | US and non-US Investments in upstream, midstream, and downstream natural resources | 16,223 | 2 | Approx 7 years | - | Redemptions are not permitted during the life of the fund | N/A |
| Private Natural Resources (level 3) | US and non-US Investments in upstream, midstream, and downstream natural resources | 27,673 | 12 | Approx 7 years | 13,647 | Redemptions are not permitted during the life of the fund | N/A |
| Private Real Estate (level 2) | US and non-US real estate | 4,939 | 1 | Approx 7 years | - | Redemptions are not permitted during the life of the fund | N/A |
| Private Real Estate (level 3) | US and non-US real estate | 36,050 | 20 | Approx 7 years | 11,821 | Redemptions are not permitted during the life of the fund | N/A |
| Public Equity (level 2) | US and non-US equity securities | 73,620 | 9 | Open Ended | - | Ranges from daily to monthly | N/A |
| Fixed Income (level 2 & 3) | US and non-US fixed income securities | 61,869 | 8 | Open Ended | - | Daily | N/A |
| Opportunistic Distressed (level 3) | US and non-US distressed debt securities | 37,917 | 10 | Approx 7 years | 15,582 | Redemptions are not permitted during the life of the fund | N/A |
| Private Equity (level 3) | US and non-US equity securities | <u>120,666</u> | 52 | Approx 7 years | <u>52,980</u> | Redemptions are not permitted during the life of the fund | N/A |
| Total | | <u>\$518,611</u> | | | <u>\$94,030</u> | | |

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The University uses the NAV to determine the fair value of all the underlying investments which (a) do not have a readily determinable fair value and (b) prepare their financial statements consistent with the measurement principles of an investment company or have the attributes of an investment company. The following table lists investments in other investment companies (in partnership format) by major category for the year ended July 31, 2012:

| <u>Investment Category</u> | <u>Strategy</u> | <u>NAV in Funds</u> | <u># of Funds</u> | <u>Remaining Life</u> | <u>Amount of Unfunded Commitments</u> | <u>Redemption Terms</u> | <u>Redemption Restrictions</u> |
|--|---|---------------------|-------------------|-----------------------|---------------------------------------|---|--|
| (In thousands, except # of funds) | | | | | | | |
| Absolute Return (level 2 & 3) | US and non-US investments in relative value, event driven, long/short and directional | \$ 75,453 | 85 | Open Ended | \$ - | Ranges between quarterly with 30, 45, 60 or 90 days notice, semi annual with 90 days notice, annual with 45, 60 or 90 days notice | 2.3% of NAV is locked up in side-pockets |
| Assets Held By Trustee (level 2 and 3) | US and non-US investments in relative value, event driven, long/short and directional | \$42,510 | 3 | Approx 7 years | - | Ranges between quarterly with 30, 45, 60 or 90 days notice, semi annual with 90 days notice, annual with 45, 60 or 90 days notice | 2.3% of NAV is locked up in side-pockets |
| Public Natural Resources (level 2) | US and non-US Investments in upstream, midstream, and downstream natural resources | 18,413 | 3 | Approx 7 years | - | Redemptions are not permitted during the life of the fund | N/A |
| Private Natural Resources (level 3) | US and non-US Investments in upstream, midstream, and downstream natural resources | 23,842 | 11 | Approx 7 years | 18,981 | Redemptions are not permitted during the life of the fund | N/A |
| Private Real Estate (level 2) | US and non-US real estate | 4,640 | 1 | Approx 7 years | - | Redemptions are not permitted during the life of the fund | N/A |
| Private Real Estate (level 3) | US and non-US real estate | 39,071 | 21 | Approx 7 years | 16,307 | Redemptions are not permitted during the life of the fund | N/A |
| Public Equity (level 2) | US and non-US equity securities | 65,502 | 11 | Open Ended | - | Ranges from daily to monthly | N/A |
| Fixed Income (level 2 & 3) | US and non-US fixed income securities | 13,668 | 17 | Open Ended | - | Daily | N/A |
| Opportunistic Distressed (level 3) | US and non-US distressed debt securities | 37,047 | 10 | Approx 7 years | 19,201 | Redemptions are not permitted during the life of the fund | N/A |
| Private Equity (level 3) | US and non-US equity securities | <u>130,801</u> | 55 | Approx 7 years | <u>56,114</u> | Redemptions are not permitted during the life of the fund | N/A |
| Total | | <u>\$450,947</u> | | | <u>\$110,603</u> | | |

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Notes to Consolidated Financial Statements

21. Asset Retirement Obligations

The following table illustrates the change in conditional asset retirement obligations during the year ended July 31, 2013:

| <u>Abatement Timeframe</u> | <u>Average Abatement Date</u> | <u>Conditional Asset Retirement Obligation at July 31, 2012</u> | <u>Add: 2013 Accretion</u> (In thousands) | <u>Less: 2013 Costs Incurred</u> | <u>Conditional Asset Retirement Obligation at July 31, 2013</u> |
|--------------------------------|---------------------------------------|---|--|--|---|
| 10 years | 2016 | \$ 726 | \$ 35 | \$ - | \$ 761 |
| 11-20 years | 2022 | 3,862 | 187 | 85 | 3,964 |
| 21-30 years | 2036 | 20 | 1 | - | 21 |
| 31-40 years | 2044 | 993 | 48 | - | 1,041 |
| 41-50 years | 2048 | 112 | 6 | - | 118 |
| 51+ years | 2061 | <u>7</u> | <u>-</u> | <u>-</u> | <u>7</u> |
| | | <u>\$5,720</u> | <u>\$ 277</u> | <u>\$85</u> | <u>\$5,912</u> |

22. Subsequent Events

The University has performed an evaluation of subsequent events through November 22, 2013 which is the date these financial statements were issued. There are no subsequent events which require disclosure.